

GUIDED PATHWAY: MORTGAGE BANKING

BUSINESS, HOSPITALITY and GLOBAL TRADE CAREER PATH



For more information, visit the [Dallas College Mortgage Banking webpage](http://www.dcccd.edu/mortgage) [www.dcccd.edu/mortgage] and your academic advisor at your campus.

This is an example course sequence for students interested in pursuing Mortgage Banking. It does not represent a contract, nor does it guarantee course availability. Following this pathway will help you earn an Associate of Applied Science (A.A.S.) degree in Mortgage Banking. Students must earn at least 25% of the credit hours (15 hours) required for graduation through instruction by Dallas College. See catalog for [official degree requirements](#).

The Mortgage Banking program is designed to develop the skills and knowledge necessary so that a graduate may advance in career paths appropriate to that person's own particular interests and abilities in the field of mortgage banking. In addition to the specific technical skills and knowledge required to originate, process and manage mortgage loans, the graduate will have covered skills in other areas such as real estate, planning and organization, problem solving and decision making, communication, accounting and business. Courses that complete the degree, the [Designate Certificate](#) (DC), the [Financial Services Professional Certificate](#) (FS) and the [Mortgage Banking Intern Certificate](#) (MB) are noted below.

Visit the [NTCCC Transfer Consortium](#) to view guided pathways created for students who complete an A.A.S. degree and the options for transfer to complete a Bachelor of Applied Arts and Science. Speak with an academic advisor at your campus to choose courses that will help you to transfer to a specific university.

Catalog Year	2020-2021	You may use this pathway if you entered Dallas College on or before this date.
Degree Type	Associate of Applied Science	
GPA Requirement	Student must earn a GPA of 2.0 or higher	
TSI	Must be Complete	

SEMESTER-BY-SEMESTER MAP FOR FULL-TIME STUDENTS

All plans can be modified to fit the needs of part-time students. This is not an official degree plan. See catalog for [official degree requirements](#).

AAS DEGREE MINIMUM: 60 SEMESTER CREDIT HOURS

SEMESTER 1

Total Hours: 15

- [BUSI 1307](#) – Personal Finance *(Course also applies to DC, FS)*
- [BNKG 1353](#) – Mortgage Lending *(Course also applies to DC, FS, MB)*
- [ENGL 1301](#) – Composition I *This is a Core course. You must earn a grade of "C" or better.*
- [MATH 1324](#) – Mathematics for Business and Social Sciences *This is a Core course. You must earn a grade of "C" or better.*
- [RELE 1301](#) – Principles of Real Estate I

SEMESTER 1 ACTION ITEMS

1. Meet with your advisor to confirm academic and career goals before the end of the semester.
2. Meet with a career advisor or coach to research your career options and opportunities for job shadowing.

SEMESTER 2

Total Hours: 15

- [BNKG 1340](#) – Money and Financial Markets *(Course also applies to FS)*
- [RELE 1324](#) – Loan Origination and Quality Control *(Course also applies to DC, MB)*
- [HUMANITIES/FINE ARTS ELECTIVE*](#) *This is a Core course.*
- ELECTIVE COURSE** – (select **one** course from list below)** *(Course also applies to DC, FS)*
- CHOOSE ONE:** [SPCH 1311](#) – Introduction to Speech Communication *This is a Core course.* **OR**
- [SPCH 1315](#) – Public Speaking *This is a Core course. (Either course applies to DC)*

* There are several options to fulfill this requirement. See your academic advisor for a specific list.

SEMESTER 2 ACTION ITEMS

1. Meet with your advisor to request an official program of study audit and confirm or update your academic and career path and program of study.
2. Meet with a faculty or career advisor regarding placement for the Cooperative course, if needed.

SEMESTER 3

Total Hours: 16

BNKG 1191 – Special topics in Banking and Financial Support Services (*Course also applies to DC, MB*)

BNKG 1370 – Loan Closing: Shipping and Warehousing (*Course also applies to DC, MB*)

BUSI 1301 – Business Principles (*Course also applies to DC, FS*)

ELECTIVE COURSE – (select **two** courses from list below)*

CHOOSE ONE: **BNKG 1358** – Secondary Market **OR**

RELE 1338 – Principles of Real Estate II

* Elective courses: ACCT 2301, ACNT 1303, BMGT 1327, BNKG 1351, BNKG 1356, BNKG 1358, BNKG 1371, BNKG 1380, BUSG 1303, BUSG 1304, ECON 2302, IBUS 2339, MRKG 1301, RELE 1311, RELE 1319, RELE 1323

SEMESTER 3 ACTION ITEMS

1. Meet with a career advisor or coach for assistance in preparing for job search.
2. Meet with a faculty or career advisor regarding placement for the Cooperative course, if needed.

SEMESTER 4

Total Hours: 14

BNKG 1359 – Loan Servicing (*Course also applies to DC, MB*)

BNKG 1280 – Cooperative Education-Banking and Financial Support Services (*Course applies to DC, FS*)

BNKG 2372 – Loan Underwriting (*Course also applies to DC, MB*)

ECON 2301 – Principles of Macroeconomics *This is a Core course.*

CHOOSE ONE: **BNKG 1381** – Cooperative Education-Banking and Financial Support Services **OR**

BNKG 1391 – Special Topics in Banking and Financial Support Services

SEMESTER 4 ACTION ITEMS

1. After reviewing your degree plan and program of study, meet with your advisor to apply for the Mortgage Banking A.A.S., Designate Certificate, Financial Services Professional Certificate and Mortgage Banking Intern Certificate.
2. Sign up for commencement.
3. Join the [Alumni Network!](#)

PATHWAY TOTAL: 60 SEMESTER CREDIT HOURS