

# GUIDED PATHWAY: REAL ESTATE CERTIFICATE

## BUSINESS, HOSPITALITY and GLOBAL TRADE CAREER PATH



For more information, visit the [Dallas College Real Estate webpage](http://www.dcccd.edu/RealEstate) [www.dcccd.edu/RealEstate] and your academic advisor at your campus.

This is an example course sequence for students interested in pursuing the Real Estate certificate. It does not represent a contract, nor does it guarantee course availability. Following this pathway will help you earn the Real Estate Certificate. Courses from this certificate may apply to the related A.A.S. degree. Students must earn at least 25% of the credit hours required for graduation through instruction by Dallas College. See catalog for [official certificate requirements](#).

The Real Estate Certificate program develops the basic skills for a real estate salesperson. All six courses are required by the Texas Real Estate Commission for Licensure. Courses that complete the Real Estate Certificate are noted below.

Students pursuing this certificate are waived from the [Texas Success Initiative \(TSI\)](#) standards, but must meet course prerequisites, as long as the student completes the TSI waiver form prior to enrollment.

<b>Catalog Year</b>	2020-2021	You may use this pathway if you entered Dallas College on or before this date.
<b>Degree Type</b>	Level I Certificate	
<b>GPA Requirement</b>	Student must earn a GPA of 2.0 or higher	
<b><a href="#">TSI</a></b>	May be Exempt	

### SEMESTER-BY-SEMESTER MAP FOR FULL-TIME STUDENTS

All plans can be modified to fit the needs of part-time students. This is not an official degree plan. See catalog for [official certificate requirements](#).

#### CERTIFICATE MINIMUM: 16 SEMESTER CREDIT HOURS

#### SEMESTER 1 Total Hours: 16-18

[RELE 1301](#) – Principles of Real Estate I

[RELE 1338](#) – Principles of Real Estate II

[RELE 2301](#) – Law of Agency

[RELE 1319](#) – Real Estate Finance

**CHOOSE ONE:** [RELE 1311](#) – Law of Contracts **OR**

[RELE 1211](#) – Law of Contracts

**CHOOSE ONE:** [RELE 1300](#) – Contract Forms and Addenda **OR**

[RELE 1200](#) – Contract Forms and Addenda

#### SEMESTER 1 ACTION ITEMS

1. Meet with your advisor to confirm academic and career goals before the end of the semester.
2. Meet with a career advisor or coach to research your career options and opportunities for job shadowing.
3. Meet with your advisor to request an official program of study audit and confirm or update your academic/career path.
4. Meet with a career advisor or coach for assistance in preparing for job search.
5. After reviewing your degree plan and program of study, meet with your advisor to apply for the Real Estate Certificate.

**PATHWAY TOTAL: 16-18 SEMESTER CREDIT HOURS**