

# GUIDED PATHWAY: REAL ESTATE A.A.S.

## BUSINESS, HOSPITALITY and GLOBAL TRADE CAREER PATH



For more information, visit the [Dallas College Real Estate webpage](http://www.dcccd.edu/RealEstate) [www.dcccd.edu/RealEstate] and your academic advisor at your campus.

This is an example course sequence for students interested in pursuing the Real Estate associate degree. It does not represent a contract, nor does it guarantee course availability. Following this pathway will help you earn an Associate of Applied Science (A.A.S.) degree in Real Estate. Students must earn at least 25% of the credit hours (15 hours) required for graduation through instruction by Dallas College. See catalog for [official degree requirements](#).

The A.A.S. degree program in Real Estate is designed to develop the fundamental skills, attitudes and experiences which enable the student to function in decision-making positions in the real estate profession. Successful completion of the program leads to the Associate of Applied Science degree and may be applied toward licensing requirements as determined by the Texas Real Estate Commission. Courses that complete the degree and [Real Estate Certificate](#) (RE) are noted below.

Visit [www.ntxccc.org/pathways](http://www.ntxccc.org/pathways) to view guided pathways created for students who complete an A.A.S. degree and the options for transfer. Speak with an academic advisor at your campus to choose courses that will help you to transfer to a specific university.

<b>Catalog Year</b>	2020-2021	You may use this pathway if you entered Dallas College on or before this date.
<b>Degree Type</b>	Associate of Applied Science	
<b>GPA Requirement</b>	Student must earn a GPA of 2.0 or higher	
<b><a href="#">TSI</a></b>	Must be Complete	

### SEMESTER-BY-SEMESTER MAP FOR FULL-TIME STUDENTS

All plans can be modified to fit the needs of part-time students. This is not an official degree plan. See catalog for [official degree requirements](#).

#### AAS DEGREE MINIMUM: 60 SEMESTER CREDIT HOURS

#### SEMESTER 1 Total Hours: 15

- [RELE 1301](#) – Principles of Real Estate I *(Course also applies to RE)*
- [RELE 1338](#) – Principles of Real Estate II *(Course also applies to RE)*
- [RELE 2301](#) – Law of Agency *(Course also applies to RE)*
- [BUSI 1301](#) – Business Principles
- [ENGL 1301](#) – Composition I *This is a Core course. Must earn a grade of "C" or higher.*

##### SEMESTER 1 ACTION ITEMS

1. Meet with your advisor to confirm academic and career goals before the end of the semester.
2. Meet with a career advisor or coach to research your career options and opportunities for job shadowing.

#### SEMESTER 2 Total Hours: 12

- [RELE 1321](#) – Real Estate Marketing
- [RELE 1311](#) – Law of Contracts *(Course also applies to RE)*
- [RELE 1319](#) – Real Estate Finance *(Course also applies to RE)*
- CHOOSE ONE:** [SPCH 1311](#) – Introduction to Speech Communication *This is a Core course.* **OR**  
[SPCH 1315](#) – Public Speaking *This is a Core course.*

#### SEMESTER 2 ACTION ITEMS

1. Meet with your advisor to request an official program of study audit and confirm or update your academic/career path.

### SEMESTER 3

**Total Hours: 18**

**MATHEMATICS ELECTIVE\*** *This is a Core course. Must earn a grade of "C" or higher.*

**RELE 1325** – Real Estate Mathematics

**PSYC 2301** – General Psychology *This is a Core course.*

**RELE 1303** – Real Estate Appraisal

**RELE ELECTIVE\*\***

**HUMANITIES/FINE ARTS ELECTIVE\*** *This is a Core course.*

\*There are several options to fulfill this requirement. See your academic advisor for a specific list.

\*\* Real Estate Elective course must be selected from the following: MRKG 2333, RELE 1307, RELE 1315, RELE 1323, RELE 1391, RELE 2381, RELE 2389

#### SEMESTER 3 ACTION ITEMS

1. Meet with a faculty or career advisor regarding placement for the Cooperative Education or Internship course.
2. Meet with a career advisor or coach for assistance in preparing for job search.

### SEMESTER 4

**Total Hours: 15**

**RELE 1309** – Real Estate Law

**ECON 2301** – Principles of Macroeconomics *This is a Core course.*

**RELE 2331** – Real Estate Brokerage

**CHOOSE ONE:** **RELE 2380** – Cooperative Education-Real Estate **OR**

**RELE 2388** – Internship-Real Estate

**CHOOSE ONE:** **RELE 1300** – Contract Forms and Addenda *(Course also applies to RE)* **OR**

**RELE 1200** – Contract Forms and Addenda *(Course also applies to RE)* **AND**

**RELE 1191** – Special Topics in Real Estate

#### SEMESTER 4 ACTION ITEMS

1. After reviewing your degree plan and program of study, meet with your advisor to apply for the Real Estate A.A.S. and Real Estate Certificate.
2. Sign up for commencement.
3. Join the [Alumni Network!](#)

**PATHWAY TOTAL: 60 SEMESTER CREDIT HOURS**