

GUIDED PATHWAY: FINANCIAL SERVICES PROFESSIONAL CERTIFICATE

BUSINESS, HOSPITALITY and GLOBAL TRADE CAREER PATH



For more information, visit the [Dallas College Mortgage Banking webpage](http://www.dcccd.edu/mortgage) [www.dcccd.edu/mortgage] and your academic advisor at the North Lake Campus.

This is an example course sequence for students interested in pursuing the Mortgage Banking – Financial Services Professional Certificate. It does not represent a contract, nor does it guarantee course availability. Following this pathway will help you earn a Mortgage Banking – Financial Services Professional Level I Certificate. Courses from this certificate may apply to the related A.A.S. degree. Students must earn at least 25% of the credit hours required for graduation through instruction by Dallas College. See catalog for [official certificate requirements](#).

This award prepares students seeking employment in banking, mortgage lending and servicing, retail credit and collections, finance, insurances, real estate and stock brokerage. The primary focus of this award is on developing a life-term financial plan as well as the evaluation of various investments. Courses that complete the Financial Services Professional Certificate are noted below.

Students pursuing this certificate are waived from the [Texas Success Initiative \(TSI\)](#) standards, but must meet course prerequisites, as long as the student completes the TSI waiver form prior to enrollment.

Catalog Year	2020-2021	You may use this pathway if you entered Dallas College on or before this date.
Degree Type	Level 1 Certificate	
GPA Requirement	Student must earn a GPA of 2.0 or higher	
TSI	May be Exempt	

SEMESTER-BY-SEMESTER MAP FOR FULL-TIME STUDENTS

All plans can be modified to fit the needs of part-time students. This is not an official degree plan. See catalog for [official certificate requirements](#).

CERTIFICATE MINIMUM: 17 SEMESTER CREDIT HOURS

SEMESTER 1

Total Hours: 12

[BUSI 1307](#) – Personal Finance

[BNKG 1340](#) – Money and Financial Markets

ELECTIVE COURSE (select one course from list below)*

CHOOSE ONE: [BUSG 1304](#) – Financial Literacy

[BUSI 1301](#) – Business Principles **OR**

[MRKG 1301](#) – Customer Relationship Management

* Elective courses: ACCT 2301, ACNT 1303, BNKG 1351, BNKG 1353, BNKG 1356, BUSG 1303, BUSG 1304, IBUS 2339, RELE 1301, RELE 1324

SEMESTER 1 ACTION ITEMS

1. Meet with your advisor to confirm academic and career goals before the end of the semester.
2. Meet with a career advisor to research your career options and opportunities for job shadowing.
3. Meet with your advisor to request an official program of study audit and confirm your career path.
4. Meet with a faculty or career advisor regarding placement for the Cooperative course.

SEMESTER 2

Total Hours: 5

[BNKG 1280](#) – Cooperative Education – Banking and Financial Support Services

ELECTIVE COURSE (select one course from list below) *

* Elective courses: ACCT 2301, ACNT 1303, BNKG 1351, BNKG 1353, BNKG 1356, BUSG 1303, BUSG 1304, IBUS 2339, RELE 1301, RELE 1324

SEMESTER 2 ACTION ITEMS

1. Meet with a career advisor or coach for assistance in preparing for job search.

2. After reviewing your degree plan and program of study, meet with your advisor to apply for the Mortgage Banking Financial Services Professional Certificate.

PATHWAY TOTAL: 17 SEMESTER CREDIT HOURS